



**ACT**  
Government

Chief Minister, Treasury and  
Economic Development

## Freedom of Information Publication Coversheet

The following information is provided pursuant to section 28 of the *Freedom of Information Act 2016*.

FOI Reference: CMTEDDFOI 2021-271

Information to be published	Status
1. Access application	Published
2. Decision notice	Published
3. Documents and schedule	Published
4. Additional information identified	No
5. Fees	N/A
6. Processing time (in working days)	13
7. Decision made by Ombudsman	N/A
8. Additional information identified by Ombudsman	N/A
9. Decision made by ACAT	N/A
10. Additional information identified by ACAT	N/A




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Good Morning,

**CMTEDD FOI REQUET – 25-26 FEBRUARY 2021 TRIP TO MELBOURNE,  
VICTORIA**

I write to request under the Freedom of Information Act 2016 documents related to:

- The 25 February 2021 to 26 February 2021 trip to Melbourne, Victoria for Mr Andrew Barr and 1 Ministerial Staffer included in the Chief Minister's Travel Expenses Disclosure (January to March 2021). These documents may include, but are not limited to, invoices, receipts, acquittals, reimbursements, meeting requests, meeting notes, briefs, booking documents, itinerary, internal correspondence, external correspondence, internal working documents, invitations, discussion of reporting, media plans, allowances, reporting requirements, guidelines, procedures, decision making documents, approvals, and any other advice or documents.
- 



**ACT**  
Government

Chief Minister, Treasury and  
Economic Development

Our ref: CMTEDDFOI 2021-271



## **FREEDOM OF INFORMATION REQUEST**

I refer to your application under section 30 of the *Freedom of Information Act 2016* (the Act), received by the Chief Minister, Treasury and Economic Development Directorate (CMTEDD) on 15 October 2021, in which you sought access to:

*“The 25 February 2021 to 26 February 2021 trip to Melbourne, Victoria for Mr Andrew Barr and 1 Ministerial Staffer included in the Chief Minister’s Travel Expenses Disclosure (January to March 2021). These documents may include, but are not limited to, invoices, receipts, acquittals, reimbursements, meeting requests, meeting notes, briefs, booking documents, itinerary, internal correspondence, external correspondence, internal working documents, invitations, discussion of reporting, media plans, allowances, reporting requirements, guidelines, procedures, decision making documents, approvals, and any other advice or documents.”*

### **Authority**

As an appointed Information Officer under section 18 of the Act, I am authorised to make a decision on access or amendment to government information in the possession or control of CMTEDD.

### **Timeframes**

In accordance with section 40 of the Act, CMTEDD is required to provide a decision on your access application by 12 November 2021.

### **Decision on access**

Searches were completed for relevant documents and three (3) documents have been identified that fall within the scope of your request.

I have decided to grant full access to one (1) document and partial access to the remaining two (2) documents as I consider them to contain information that would, on balance, be contrary to the public interest to disclose under the test set out in section 17 of the Act.

My access decisions are detailed further in the following statement of reasons and the documents released to you are provided as **Attachment B** to this letter.

In accordance with section 54(2) of the Act a statement of reasons outlining my decisions is below.

### **Statement of Reasons**

In reaching my access decisions, I have taken the following into account:

- the Act,
- the content of the documents that fall within the scope of your request,
- the *Human Rights Act 2004*, and
- the *Information Privacy Act 2014*.

### **Exemption claimed**

My reasons for deciding not to grant access to components of the identified documents are as follows:

Information that would, on balance, be contrary to the public interest to disclose under the test set out in section 17 of the Act

#### Public Interest

The Act has a presumption in favour of disclosure. As a decision maker I am required to decide where, on balance, public interest lies. As part of this process, I must consider factors favouring disclosure and non-disclosure.

In *Hogan v Hinch* (2011) 243 CLR 506, [31] French CJ stated that when ‘used in a statute, the term [public interest] derives its content from “the subject matter and the scope and purpose” of the enactment in which it appears’. Section 17(1) of the Act sets out the test, to be applied to determine whether disclosure of information would be contrary to the public interest. These factors are found in subsection 17(2) and Schedule 2 of the Act.

Taking into consideration the information contained in the documents found to be within the scope of your request, I have identified that the following public interest factors are relevant to determine if release of the information contained within these documents is within the ‘public interest’.

#### Factors favouring disclosure in the public interest:

(a) *disclosure of the information could reasonably be expected to do any of the following:*

- (i) *promote open discussion of public affairs and enhance the government’s accountability;*
- (ii) *contribute to positive and informed debate on important issues or matters of public interest;*
- (iv) *ensure effective oversight of expenditure of public funds.*

Having considered the factors identified as relevant in this matter, I consider that release of the information within the scope of the request may contribute to positive and informed debate on matters of public interest and enhance the government’s accountability in particular the cost of the Chief Minister’s travel to Melbourne in

February 2021 and disclose information about the continued and ongoing work the ACT Government is doing with Jetstar to create a low-cost flight connections for Canberrans.

I am satisfied that these are relevant considerations favouring disclosure in this case, and in the interests of enhancing transparency and accountability, I afford them significant weight.

Factors favouring nondisclosure in the public interest:

(a) *disclosure of the information could reasonably be expected to do any of the following:*

*(ii) prejudice the protection of an individual's right to privacy or any other right under the Human Rights Act 2004;*

*(xi) prejudice trade secrets, business affairs or research of an agency or person;*

Having reviewed the documents, I consider that the protection of an individual's right to privacy, in particular credit card details of the ACT Government employee provided as a requirement for booking travel and the acquittal process. I have also decided to remove the details of non-ACT Government employees whose information was provided in a brief for the relevant member of the ACT Government. Individuals are entitled to expect that the personal information used in ACT Government briefs is dealt with in a manner that protects their privacy. Considering the type of information to be withheld from release, I am satisfied that the factors in favour of release can still be met while protecting the personal information of the individuals involved. I therefore weight the factor for non-disclosure more highly than the factor in favour of release in this instance.

I have also considered the impact of disclosing information which relates to business affairs. In the case of *Re Mangan and The Treasury [2005] AATA 898* the term 'business affairs' was interpreted as meaning 'the totality of the money-making affairs of an organisation or undertaking as distinct from its private or internal affairs'. Schedule 2 section 2.2(a)(xi) allows for government information to be withheld from release if disclosure of the information could reasonably be expected to prejudice the trade secrets, business affairs or research of an agency or person. Paragraphs 14 and 16-17 of the brief that was provided to the Chief Minister contains information about current negotiations between the ACT Government and Jetstar. These negotiations are still ongoing and intrinsic to the business affairs of the companies involved. I am satisfied that release of this information would have significant impact on the business affairs of the entities identified as this information is not publicly available.

Having applied the test outlined in section 17 of the Act and deciding that release of personal information contained in the documents is not in the public interest to release, I have chosen to redact this specific information in accordance with section 50(2). Noting the pro-disclosure intent of the Act, I am satisfied that redacting only the information that I believe is not in the public interest to release will ensure that the intent of the Act is met and will provide you with access to the majority of the information held by CMTEDD within the scope of your request.

## **Charges**

Pursuant to *Freedom of Information (Fees) Determination 2018* processing charges are not applicable for this request because the total number of pages to be released to you is below the charging threshold.

## **Online publishing – Disclosure Log**

Under section 28 of the Act, CMTEDD maintains an online record of access applications called a disclosure log. Your original access application, my decision and documents released to you in response to your access application will be published in the CMTEDD disclosure log 3 days after the date of my decision. Your personal contact details will not be published.

You may view CMTEDD disclosure log at <https://www.cmtedd.act.gov.au/functions/foi>.

## **Ombudsman Review**

My decision on your access request is a reviewable decision as identified in Schedule 3 of the Act. You have the right to seek Ombudsman review of this outcome under section 73 of the Act within 20 working days from the day that my decision is published in CMTEDD disclosure log, or a longer period allowed by the Ombudsman.

We recommend using this form [Applying for an Ombudsman Review](#) to ensure you provide all of the required information. Alternatively, you may write to the Ombudsman at:

The ACT Ombudsman  
GPO Box 442  
CANBERRA ACT 2601

Via email: [actfoi@ombudsman.gov.au](mailto:actfoi@ombudsman.gov.au)

## **ACT Civil and Administrative Tribunal (ACAT) Review**

Under section 84 of the Act, if a decision is made under section 82(1) on an Ombudsman review, you may apply to the ACAT for review of the Ombudsman decision. Further information may be obtained from the ACAT at:

ACT Civil and Administrative Tribunal  
Level 4, 1 Moore St  
GPO Box 370  
Canberra City ACT 2601  
Telephone: (02) 6207 1740  
<http://www.acat.act.gov.au/>

Should you have any queries in relation to your request please contact me by telephone on 6207 7754 or email [CMTEDDFOI@act.gov.au](mailto:CMTEDDFOI@act.gov.au).

Yours sincerely,

A handwritten signature in black ink, appearing to read 'K Stuart', written in a cursive style.

Katharine Stuart  
Information Officer  
Information Access Team  
Chief Minister, Treasury and Economic Development Directorate  
4 November 2021



## FREEDOM OF INFORMATION REQUEST SCHEDULE

Ref No	Page number	Description	Date	Status	Reason for Exemption	Online Release Status
1	1-7	Chief Minister – Travel Documents (Out of scope information removed)	Feb 2021	Full release	N/A	Yes
2	8-13	Chief Minister Staff – Travel Documents (Out of scope information removed)	Feb 2021	Partial release	Sch 2 s2.2 (a)(ii)	Yes
3	14-17	Brief – CMTEDD2021/786	24 Feb 2021	Partial release	Sch 2 s2.2(a)(ii) Sch 2 s2.2(a)(xi)	Yes





## Chief Minister Andrew Barr MLA

Chief Minister  
Treasurer  
Minister for Climate Action  
Minister for Economic Development  
Minister for Tourism

### Ministerial Travel – January to March 2021

	Date of Travel	Destination	Reason for Travel	Accommodation, Transport & Travel Allowance	Air Fares	Total Cost (\$)
Out of Scope						
	25 Feb to 26 Feb 2021	Melbourne, VIC	Portfolio meetings related to Economic Development			
Minister				\$739.74	\$1,287.78	\$2,027.52
Ministerial Staff x 1				\$604.85	\$1,141.19	\$1,746.04
						\$3,773.56

# ACT EXECUTIVE

## Executive Travel Form

This form must be completed and signed by the traveller and approved by the delegate before any travel or accommodation is booked.

### Traveller's Details

Name: Andrew Barr

Minister's Office: Chief Minister

Frequent Flyer Number:

Frequent Flyer Carrier:

Reason for Travel: Portfolio Meetings

### Travel Details

Provide details of accompanying travellers: Matt Miron

Class of Travel Required: Business

### Departure and Arrival Details

Depart Location	Date	Time	Arrive Location	Date	Time	Self drive or Flight No.
CBR	25/02/21	7:50	MEL	25/02/21	8:55	1553
MEL	27/02/21	11:45	CBR	27/02/21	13:00	1558

If travelling by **Private Vehicle** please attach an "Application for Motor Vehicle Allowance" Form

### Accommodation details

 Include any private accommodation details.

Do you require Accommodation?		Y/N	Do you require breakfast booked?		Y/N
Date in	Date out	Hotel/Motel	Address		Phone
25/02/21	27/02/21	W hotel	408 Flinders Lane Melbourne		03 9113 8800

Are there any special requirements for your accommodation?

Details of any leave or non-official travel which you intend taking directly before or after your official travel

From To Contact details

### TRAVEL APPROVAL

Is Travel Allowance Required	Y/N	TA: \$
Signature of Delegate (Travel Approval i.e. Minister/CoS)		Date
Signature of Financial Delegate (Executive Support)		Date
Approval of Chief Minister (required for overseas travel only)		Date
Signature of Traveller:		Date 24/2/21

### VARIATION TO TRAVEL (Please complete if there were any changes to travel plans)



## American Express Business Travel Account Statement

Account Name: CMTEDD-ACT EXECUTIVE  
Travel Office: QBT-

Account Number:   
Travel Office Phone No.:   
Statement Date: 28 Feb 2021

### New Debits

Stmt Ref/ Invoice No.	Supplier Name - ABN/ Comment 1/ FX Details	Traveler's Name/ Ticket Number	Inv. Date/ Dep. Date	Routing Info	Job No./ Comment	TR/ CR	Amount (\$) Tax (\$)	Total Amount (\$)
21057 00009 002852233	QANTAS AIRW* 16009661901	BARR/AJ 38711712675	25/02/2021 25/02/2021	CBR/MEL	6339EN	26006	796.39 79.64	876.03
21057 00008 002852234	QBT PTY LTD 128382187	BARR/AJ Domestic Ai	24/02/2021 25/02/2021	Domestic Air only	6339EN	26006	8.68 0.87	9.55
21057 00007 002852235	QBT PTY LTD 128382187	BARR/AJ WoAG Admin	24/02/2021 25/02/2021	WoAG Admin D om	6339EN	26006	3.00 0.30	3.30
21059 00015 002858383	QBT PTY LTD 128382187	BARR/AJ Domestic Ai	26/02/2021 27/02/2021	Domestic Air only	6345IU	26006	8.68 0.87	9.55

\*Please refer to the Excel Statement for full display of this data reference.

Continued on Next Page...



## American Express Business Travel Account Statement

Account Name: CMTEDD-ACT EXECUTIVE

Travel Office: QBT

Account Number:

Travel Office Phone No.:

Statement Date: 29 Mar 2021

### New Debits

Stmt Ref/ Invoice No.	Supplier Name - ABN/ Comment 1/ FX Details	Traveler's Name/ Ticket Number	Inv. Date/ Dep. Date	Routing Info	Job No./ Comment	TR/ CR	Amount (\$) Tax (\$)	Total Amount (\$)
21061 00001 002857962	QANTAS AIRW* 16009661901	BARR/AJ 38711835256	01/03/2021 27/02/2021	MEL/CBR	6345IU	26006	350.96 35.09	386.05

\*Please refer to the Excel Statement for full display of this data reference.

Total New Debits



## American Express Business Travel Account Statement

Account Name: CMTEDD-ACT EXECUTIVE

Travel Office: QBT-

Account Number:

Travel Office Phone No.:

Statement Date: 28 Feb 2021

### New Debits

Stmt Ref/ Invoice No.	Supplier Name - ABN/ Comment 1/ FX Details	Traveler's Name/ Ticket Number	Inv. Date/ Dep. Date	Routing Info	Job No./ Comment	TR/ CR	Amount (\$) Tax (\$)	Total Amount (\$)
21057 00010 002852287	QANTAS AIRW* 16009661901	MISON/MJ 38711713154	25/02/2021 25/02/2021	CBR/MEL	66RWER	26006	852.23 85.22	937.45
21058 00011 002855171	QANTAS AIRW* 16009661901	MISON/MJ 38711766590	26/02/2021 26/02/2021	MEL/CBR	638SQ8	26006	173.54 17.35	190.89
21058 00013 002855172	QBT PTY LTD 128382187	MISON/MJ Domestic Ai	25/02/2021 26/02/2021	Domestic Air only	638SQ8	26006	8.68 0.87	9.55

\*Please refer to the Excel Statement for full display of this data reference.

Continued on Next Page...



## American Express Business Travel Account Statement

Account Name: CMTEDD-ACT EXECUTIVE

Travel Office: QBT-

Account Number:

Travel Office Phone No.:

Statement Date: 28 Feb 2021

### New Debits - Continued

Stmt Ref/ Invoice No.	Supplier Name - ABN/ Comment 1/ FX Details	Traveler's Name/ Ticket Number	Inv. Date/ Dep. Date	Routing Info	Job No./ Comment	TR/ CR	Amount (\$) Tax (\$)	Total Amount (\$)
21058 00012 002855173	QBT PTY LTD 128382187	MISON/MJ WoAG Admin	25/02/2021 26/02/2021	WoAG Admin D om	638SQ8	26006	3.00 0.30	3.30

\*Please refer to the Excel Statement for full display of this data reference.

Total New Debits

Barr - Melbourne 25-26 February 2021

Melbourne - Chief Minister Barr's Travel Allowance						
Accommodation	\$265.00					
Breakfast	\$36.80					
Lunch	\$52.20					
Dinner	\$73.10					
Incidentals	\$29.20					
Total Allowance per day (100%)	\$456.30					
Date	Day	Destination	Meal	Country Code	Amount	Comments
25-Feb	Thu	Melbourne	Accommodation x 1 night	AUS	\$265.00	Accommodation to be paid by the Chief Minister
25-Feb	Thu	Melbourne	Breakfast, Lunch, Dinner, Incidentals	AUS	\$191.30	meal allowances
26-Feb	Fri	Melbourne	Breakfast, Lunch, Incidentals	AUS	\$118.20	meal allowances
				Total	\$574.50	

Out of

Company: ACT Government - ACT Executive (Ministers' Offices)  
Administrator:  
Report Date: 2021-03-01 05:50:39.160800507 +0000 UTC m=+62327.479161379

Transactions

Drop-off Date	Drop-off Time (L	First Name	Last Name	Service	City	Distance (m	Duration	Pickup Address	Drop-off Address	Expense Code	Program	Group	Payment Method	Transactio	Fare in A	Taxes in A	Transactio	Service
02/27/2021	10:49AM	Andrew	Barr	Travel   Ub	Melbourne	14.75	23	Melbourne VIC 3000	Melbourne Airport VIC	THIS IS AN ACT GO	General trav	26002 - AC	Periodic Billing	Fare	58.34	5.84	64.18	7.06



# TAX INVOICE

Canberra Airport Pty Ltd

Phone: (02) 6275 2226

ABN: 14 080 361 548

1143 CP2 Covered

274 - MID GND MDCP2

From: 25.02.21 06:54:40  
To: 27.02.21 13:07:25

Receipt No. 544006

Amount Paid: \$ 94.00  
GST: 10.00% \$ 8.55

Visa \*\*\*49872

MID \*\*\*\*1545

TERM 13:07

27/02/21

TRAN 032919

CARD .....4573

Visa Credit  
CONTACTLESS

PURCHASE

AID A0000000031010

PAN SEQ 01

AUTH CODE 031478

AMOUNT \$94.00


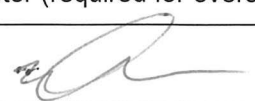
TOTAL \$94.00

(00) APPROVED

# ACT EXECUTIVE

## Executive Travel Form

This form must be completed and signed by the traveller and approved by the delegate before any travel or accommodation is booked.

Traveller's Details						
Name: <i>Math Mison</i>						
Minister's Office: <i>Chief Minister</i>						
Frequent Flyer Number:			Frequent Flyer Carrier:			
Reason for Travel: <i>Portfolio Meetings</i>						
Travel Details						
Provide details of accompanying travellers: <i>Chief Minister</i>						
Class of Travel Required: <i>Business/Economy</i>						
Departure and Arrival Details						Self drive or Flight No.
Depart Location	Date	Time	Arrive Location	Date	Time	
<i>CBR</i>	<i>25/02/21</i>	<i>7.50</i>	<i>MEL</i>	<i>25/02/21</i>	<i>8.55</i>	<i>1553</i>
<i>MEL</i>	<i>26/02/21</i>	<i>15.55</i>	<i>CBR</i>	<i>26/02/21</i>	<i>16.55</i>	<i>1562</i>
If travelling by <b>Private Vehicle</b> please attach an "Application for Motor Vehicle Allowance" Form						
<b>Accommodation details</b> Include any private accommodation details.						
Do you require Accommodation?			<i>Y/N</i>	Do you require breakfast booked?		<i>Y/N</i>
Date in	Date out	Hotel/Motel		Address		Phone
<i>25/02/21</i>	<i>26/02/21</i>	<i>W Hotel</i>		<i>408 Flinders Lane Melb</i>		<i>03 9113 8800</i>
Are there any special requirements for your accommodation?						
Details of any leave or non-official travel which you intend taking directly before or after your official travel						
From		To		Contact details		
TRAVEL APPROVAL						
Is Travel Allowance Required			<i>Y/N</i>	TA: \$		
Signature of Delegate (Travel Approval i.e. Minister/CoS)						Date <i>4/3/21.</i>
Signature of Financial Delegate (Executive Support)						Date
Approval of Chief Minister (required for overseas travel only)					Date	
Signature of Traveller: 					Date <i>24/2/21</i>	
<b>VARIATION TO TRAVEL</b> (Please complete if there were any changes to travel plans)						

# American Express Business Travel Account Statement

**Account Name:** CMTEDD-ACT EXECUTIVE  
**Travel Office:** QBT-

**Account Number:**   
**Travel Office Phone No.:**  
**Statement Date:** 28 Feb 2021

## New Debits

Stmt Ref/ Invoice No.	Supplier Name - ABN/ Comment 1/ FX Details	Traveler's Name/ Ticket Number	Inv. Date/ Dep. Date	Routing Info	Job No./ Comment	TR/ CR	Amount (\$) Tax (\$)	Total Amount (\$)
Out of Scope								
████████	████████████████	██████	██████	██████	████████████████	████████████████	████████	████████
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\*Please refer to the Excel Statement for full display of this data reference.

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# American Express Business Travel Account Statement

Account Name: CMTEDD-ACT EXECUTIVE  
Travel Office: QBT-

Account Number:  
Travel Office Phone No.:  
Statement Date: 28 Feb 2021

## New Debits - Continued

Stmt Ref/ Invoice No.	Supplier Name - ABN/ Comment 1/ FX Details	Traveler's Name/ Ticket Number	Inv. Date/ Dep. Date	Routing Info	Job No./ Comment	TR/ CR	Amount (\$) Tax (\$)	Total Amount (\$)
21058								

\*Please refer to the Excel Statement for full display of this data reference.

Total New Debits Out of Scope



## Corporate Card Statement

SHARED SERVICES - BANKING  
ACT GOVERNMENT EXECUTIVE UNIT  
LEVEL 3, WINYU HOUSE  
125 GUNGAHLIN PLACE  
GUNGAHLIN ACT 2912

019

### CARDHOLDER TRANSACTION DETAILS

Cardholder Name	Card Number	Credit Limit	Available Credit
Mathew Mison	2.2(a)(ii)		

For enquiries please call 1300 650 107 (8am - 8pm, Monday to Friday). Lost or stolen cards service available 24 hours a day, 7 days a week.

#### Corporate Card Transactions

Date of Transaction	Description	Debits/Credits	Cardholder Comments
	<b>Purchases</b>		
	Out of Scope		
25 FEB	Axil Collins Melbourne AU EATING PLACES, RESTAURANTS	22.00	
25 FEB	W Melbourne Melbourne AU HOTELS, MOTELS, RESORTS - LO	22.94	
26 FEB	W Melbourne Melbourne AU HOTELS, MOTELS, RESORTS - LO	310.59	
	Sub Total:	Out of Scope	
	Out of Scope		

#### Summary of Changes in Your Account Since Last Statement

From Your Opening Balance of	We Deducted Payments and Other Credits	And We Added				To Arrive at Your Closing Balance of	Total Past Due / Overlimit balances
		New purchases	Cash advances	Fees, Interest & Government Charges	Miscellaneous Transactions		
0.00	0.00 -	Out of Scope					

S003165 / M001154 / 058 / CN1VP4P1



## Corporate Card Statement



SHARED SERVICES - BANKING  
ACT GOVERNMENT EXECUTIVE UNIT  
LEVEL 3, WINYU HOUSE  
125 GUNGAHLIN PLACE  
GUNGAHLIN ACT 2912

019

019

### CARDHOLDER TRANSACTION DETAILS

Cardholder Name **Mathew Mison** Card Number **Out of Scope** Credit Limit **Out of Scope** Available Credit **Out of Scope**

For enquiries please call 1300 650 107 (8am - 8pm, Monday to Friday). Lost or stolen cards service available 24 hours a day, 7 days a week.

Corporate Card Transactions			
Date of Transaction	Description	Debits/Credits	Cardholder Comments
26 FEB	<b>Purchases</b> AXIL WESLEY PLACE PTY MELBOURNE AU	12.20	
26 FEB	FAST FOOD RESTAURANTS CANBERRA AIRPORT PTY L CANBERRA AIRP AU	67.00	
	AUTOMOBILE PARKING LOTS AND		
	<b>Sub Total:</b>	<b>79.20</b>	
Out of Scope			

### Summary of Changes in Your Account Since Last Statement

From Your Opening Balance of	We Deducted Payments and Other Credits	And We Added				To Arrive at Your Closing Balance of	Total Past Due / Overlimit balances
		New purchases	Cash advances	Fees, Interest & Government Charges	Miscellaneous Transactions		
Out of Scope							

I have checked the above details and verify that they are correct.

Cardholder Signature \_\_\_\_\_ Date \_\_\_\_\_

Transactions examined and approved.

Manager/Supervisor Signature \_\_\_\_\_ Date \_\_\_\_\_

Company: ACT Government - ACT Executive (Ministers' Offices)  
Administrator:  
Report Date: 2021-03-01 05:50:39.160800507 +0000 UTC m=+62327.479161379

Transactions

Drop-off Date	Drop-off Time (L	First Name	Last Name	Service	City	Distance (m	Duratio	Pickup Address	Drop-off Address	Expense Code	Program	Group	Payment Method	Transactio	Fare in A	Taxes in A	Transactio	Service
02/25/2021	9:48AM	Matt	Mison	Travel	Cor Melbourne	15.41	30	Terminal 1, 2 & 3	79 Victoria Parade, Col	THIS IS AN ACT GO\	General trav	26002 - AC	Periodic Billing	Fare	76.27	7.63	83.9	9.23
02/25/2021	11:07AM	Matt	Mison	Travel	Cor Melbourne	2.61	16	79 Victoria Parade, C	406-408 Flinders Ln, M	THIS IS AN ACT GO\	General trav	26002 - AC	Periodic Billing	Fare	13.79	1.38	15.17	1.67
02/26/2021	3:05PM	Matt	Mison	Travel	Cor Melbourne	14.9	26	405 Flinders Ln, Mel	Melbourne Airport VIC	THIS IS AN ACT GO\	General trav	26002 - AC	Periodic Billing	Fare	49.26	4.93	54.19	5.96

**Chief Minister, Treasury and Economic Development Directorate****To:** Minister for Tourism

Tracking No.: CMTEDD2021/786

**Date:** 23/02/2021**From:** Executive Branch Manager, VisitCanberra**Subject:** Meeting with Jetstar – Melbourne – 25 February 2021**Critical Date:** 24/02/2021**Critical Reason:** To brief you ahead of your meeting with Jetstar scheduled for 25 February 2021 in Melbourne**Recommendations**

That you:

1. Note the information contained in this brief.

**Noted / Please Discuss**

Andrew Barr MLA



24/2/21

Minister's Office Feedback



## Background

1. You will be meeting with 2.2(a)(ii) Executive Manager Government Industry & International Affairs, and 2.2(a)(ii) Head of Media and Communications, Jetstar, at their offices, 79 Victoria Parade, Collingwood, Melbourne on Thursday 25 February at 10:00am. You will be accompanied by Matt Mison, and Jonathan Kobus, Executive Branch Manager, VisitCanberra.
2. You last met with Jetstar on 27 February 2019. At that meeting was 2.2(a)(ii) CEO and 2.2(a)(ii) Executive Manager Public Affairs and Governance.
3. The meeting provides an opportunity to speak to Jetstar about their domestic and international route development plans in 2021 and beyond.
4. The meeting also provides an opportunity to speak to Jetstar about the ACT Government's ambition to work with the airline to create a low-cost carrier connection to Canberra in 2021, particularly with Tigerair's exit from the market.
5. Canberra Airport has reopened discussions with Jetstar about the opportunity to launch flights into Canberra. Discussions had been progressing in 2019, however paused following the impacts of COVID-19 on the aviation sector.
6. A potential meeting outcome would be the opportunity to present a more detailed business case or route start up proposal to Jetstar, in partnership with Canberra Airport.

## Issues

### Jetstar opportunity in Canberra

7. Entry of Jetstar into the Canberra market will provide a solution to improving Canberra's leisure market competitiveness.
8. The success of Tigerair entering the market connecting Canberra to Brisbane and Melbourne has demonstrated the opportunity for low-cost carriers to service Canberra. The exit of Tigerair from the Canberra market has left a gap in leisure product offerings.
9. The Canberra region's fast-growing population and catchment of approximately 950,000 people provides a significant outbound opportunity for Jetstar, making leisure travel more affordable for a market with high disposable income. The Canberra catchment as a market opportunity is often not fully understood by airlines.
10. Melbourne-Canberra is the most logical route for Jetstar to launch services following the success of Tigerair on the route. A sustainable Melbourne service will also enable connections to a future Jetstar international network.
11. Other routes that may benefit from the introduction of Jetstar in the short to medium term include Gold Coast, Brisbane or Sunshine Coast.
12. Jetstar Australia and New Zealand is wholly owned by the Qantas Group. One of the ongoing issues for the Qantas Group has been that the commercial terms offered by Canberra Airport have not been acceptable.
13. Canberra Airport has reinforced that it is open to negotiate with Qantas and Jetstar to develop a competitive commercial operating environment.

14. 2.2(a)(xi)

15. Melbourne and Sydney are high yielding routes for Qantas. However, a post-COVID aviation environment being driven by leisure provides a new opportunity for Qantas and Jetstar to consider.

Previous Jetstar negotiations

16. 2.2(a)(xi)

17.

18. Advice received from the airline was that previous negotiations based on a 2-3 year commitment are not sufficient to support the sustainable development of new routes.
19. A model that sees investment paid as a percentage of load factors may be more suitable, particularly in the out-years once aviation business and travel returns to pre-COVID levels.

Domestic airfare price wall issue

20. Domestic economy airfare data analysis shows that fares into and out of Canberra are significantly higher than fares to comparable competing destinations. In particular, the Sydney-Canberra route is one of the highest priced routes in Australia.
21. Pre-COVID, on a cents-per-kilometre basis Canberra air fares were typically 20-60 per cent higher than air fares on comparable city pairs. For example, Canberra-Melbourne is priced at 72.5c/km by Qantas and 62.3c/km by Virgin. The Sydney-Melbourne flight is priced at 28.5c/km by Qantas and 24c/km by Virgin.
22. The lack of competitive full-service airfares as well as low-cost carrier competition is a significant disadvantage for the competitiveness of Canberra as a leisure destination.
23. Leisure-based products such as a Jetstar service would assist with presenting pricing at a level that encourages response from the leisure market, both inbound and outbound.

**Financial Implications**

24. In the 2020 Economic and Fiscal Update, the ACT Government provisioned \$750,000 for an Aviation Stimulus Fund for 2020-21.
25. An election commitment provided for the establishment of a flight fund of up to \$3 million to work with Canberra Airport, Tourism Australia, and other domestic and international destinations to support marketing of new direct routes to bring more visitors to Canberra. No funding has been appropriated in the 2020-21 Budget for the fund.

**Consultation**

Internal

26. Nil

Cross Directorate

27. Nil

External

28. Canberra Airport

**Work Health and Safety**

29. N/A

**Benefits/Sensitivities**

30. Aviation growth and supporting the entry of Jetstar into the Canberra market supports a key objective of the Visitor Economy Recovery Plan and will directly contribute to the ACT Government's objective of growing the total number of jobs to 250,000 by 2025.
31. Data provided by BDA Marketing Planning as part of demand forecasting for 2021-22 shows that a new job is created for every \$152,000 of spend by visitors in Canberra. This equates to one new job for every 236 overnight stays and 1021 daytrips.
32. Pre-COVID airline partnerships were able to be facilitated, relying on investment in marketing partnerships to drive demand. With current uncertain operating environments, airlines are seeking investment from destination partners to help establish new routes and contribute towards sustainable operating models.
33. The loss of low-cost carrier Tiger Airways from the Canberra market will have a continuing impact on the accessibility and affordability of Canberra as a destination, especially from Sydney and Melbourne.
34. Confidential data shared by Expedia Group indicates Tigerair routes generated over 39 per cent of all air tickets booked on their platforms.
35. Affordable access to Canberra and competition in the marketplace helps to diversify the ACT's visitor base and reduce reliance on the regional drive market.

**Communications, media and engagement implications**

36. Nil

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